

Catalyst/Hall—and its affiliated family of private investment funds—specialize in **middle market equity and mezzanine** investments from their offices in Chicago, Houston, Dallas and Oklahoma City.

Catalyst/Hall currently manages \$150 million in total capital and seeks investments in companies with solid, defensible business franchises and a defined requirement for capital, including:

- Capital for growth and expansion
- Recapitalizations of family owned or closely held companies
- Generational changes in ownership
- Management buyouts of private companies or divisions of larger companies

INVESTMENT CRITERIA

	EQUITY	MEZZANINE
Investment Size	\$2 - \$10 million	\$1 - \$5 million
Preferred Industries	Manufacturing, Distribution or Service	
Geographic Location	Nationwide; focus on Southwest and Midwest	
Company Characteristics	Revenues of \$10-100 million Operating profit of at least \$1 million Experienced management team Record of sustainable profits and cash flow In operation for at least three years Headquartered in the United States	
Investment Terms & Parameters	Flexible: tailored to the business and stakeholder's requirements, Catalyst/Hall will invest in preferred equity, sub-debt or a combination thereof. Key management must participate in the ownership via a meaningful investment in the overall capital structure and retain day-to-day operating control.	<ul style="list-style-type: none"> ▪ 5-7 years in primary term ▪ 1-3 years interest only ▪ Current coupon 12%-14% ▪ Minority warrant position (or other yield enhancer) ▪ Collateral – lien on assets, key person insurance, etc. ▪ Cash flow coverage greater than 1.15:1

CORPORATE DIRECTORY

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